

East Campus Redevelopment  
Interested Parties

(Includes attendees at 9/14/2006 Informational Meeting) Revised 9-20-06

Company	Contact	Address	Notes
Academic Privatization	Glenn Weaver Tel: 919-414-0739 Fax: 800-859-7444 glenn.weaver@gte.net	3361 Fieldwood Dr. Smyrna, GA 30080	Builder Contact #1
Academic Privatization	Mike Batza Tel: 410-769-6110 Fax: 410-321-4468 mbatza@hpimd.com	c/o Heritage Properties. 515 Fairmont Ave., Suite 400 Towson, MD 21286	Builder Contact #2
Akridge www.akridge.com	Anthony Balestrieri Tel: 202-207-3913 Cell: 202-236-5008 abalestrieri@akridge.com	602 Thirteenth Street NW, Suite 300 North, Washington DC 20005 Tel: 202-638-3000 Fax: 202-347-8043	Developer
Akridge www.akridge.com	P. Brian Connolly Tel: 202-624-8610 Fax: 202-347-8043 Bconnolly@akridge.com	601 Thirteenth Street NW, Suite 300 North, Washington DC 20005 Tel: 202-638-3000 Fax: 202-347-8043	Developer
American Campus Communities	Heather Laney Tel: 512-732-1000 Fax: 512-732-2450 laney@studenthousing.com	805 Las Cimas Parkway Suite 400 Austin, TX 78746	Developer Contact#1
American Campus Communities	Noel Brinkman Tel: 512-732-1000 Fax: 512-732-2450 Email: brinkmanstudenthousing.com	805 Las Cimas Parkway Suite 400 Austin, TX 78746	Developer Contact#2
Archon Group, L.P.* a Goldman Sachs Company www.archongroup	Brooks Bossle Director of Acquisitions Tel: 202-312-6714 Fax: 202-312-6703 brooks.bossle@archongroup.com	919 18th Street N.W. Suite 500 Washington, DC 20006	Developer
Archstone-Smith	Mr. Daryl South Regional Vice President Tel: 703-769-1078 Fax: 703-831-4031 dsouth@archstonesmith.com	2345 Crystal Drive Suite 1100 Arlington, VA 22202	Developer

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<p>Arent Fox PLLC www.arentfox.com</p>	<p>Sara Henley Marketing Assistant 202-857-6436 Fax: 202-857-6395 henley.sara@arentfox.com</p> <p>Denise Delorey 202-775-5723 delorey.denise@arentfox.com</p>	<p>1050 Connecticut Ave, NW Washington, DC 20036-5339</p>	<p>Law Firm</p>
<p>Argo Investment Co. www.argoinvestment.com</p>	<p>Richard L. Perlmutter Principal Tel: 240-499-9688 Fax: 240-499-9788 rperlmutter@argoinvestment.com</p>	<p>9600 Blackwell Road Suite 200 Rockville, MD 20850</p>	<p>Developer</p>
<p>Armada Hoffler Development Company www.armadahoffler.com</p>	<p>Chris Harvey Director of Business Development Tel: 757-424-2513 Fax: 757-424-2513 charvey@armadahoffler.com</p>	<p>222 Central Park Avenue Suite 2100 Virginia Beach, VA 23462</p>	<p>Developer</p>
<p>Avalon Bay Communities Inc.</p>	<p>Jonathon Cox Tel: 703-317-4619 Fax: 703-329-9130 jon_cox@avalonbay.com</p> <p>Chris Helsabeck chris_helsabeck@avalonbay.com</p>	<p>2900 Eisenhower Ave. Suite 300 Alexander, VA 22314</p>	<p>Developer</p>
<p>Ayers Saint Gross www.asg-architects.com</p>	<p>Will Jovel Tel: 202-628-1033 Fax: 202-628-1034 Email: wjovel@architects.com</p>	<p>800 I Street, NW, Suite 600 Washington, DC 20001</p>	<p>Architecture/Plan Contact #1</p>
<p>Ayers Saint Gross www.asg-architects.com</p>	<p>Jim Wheeler Tel: 410-347-8500 Email: jwheeler@asq-architects.com</p>	<p>1040 Hull Street Baltimore, MD 21230</p>	<p>Architecture/Plan Contact #2</p>
<p>Baldwin Park</p>	<p>David Pace Direct Line 407-515-6999 Dpace@baldwinparkfl.com</p>	<p>4776 New Broad St. Ste. 110 Orlando Fl. 32816</p>	<p>Developer</p>
<p>Bennett Frank McCarthy Architects, Inc</p>	<p>Ralph Bennett Tel: 301-270-9480 Fax: 301-270-9483 ralph@bfmarch.com</p>	<p>7003 Carroll Avenue, Takoma Park, Maryland 20912</p>	<p>Architect</p>

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Bozzuto & Associates www.bozzuto.com	Jeff Kayce Tel: 301-623-3661 Fax: 301-623-3661 jkayce@bozzuto.com Brad Nolan bnolan@bozzuto.com	7850 Walker Drive Suite 400 Greenbelt, MD 20770-3203	Developer
Brailsford & Dunlavey	B.J. Rudell Tel: 202-289-4455 Fax: 202-289-6461 brudell@facilityplanners.com	Brailsford & Dunlavey, Inc. 1140 Connecticut Avenue, NW, Suite 400 Washington DC 20036	Planners and Program Managers Contact #2
Brailsford & Dunlavey*	Jeffrey Turner Senior Vice President Tel: 202-289-4455 Fax: 202-289-6461 jturner1@facilityplanners.com  Paul Brailsford bradell@facilityplanners.com	1140 Connecticut Ave, NW Suite 400 Washington, DC 20036	Planners and Program Managers Contact #1
Burt Hill	Joanne Shelley Tel: 202-965-7585 joanne.shelley@burthill.com	1056 Thomas Jefferson NW Washington, DC 20007	Architecture and Planning A/E
C3, LLC	Chris Cole Tel: 410-489-4725 Cell:530-624-6148 Fax: 410-489-7554 Email: ccole@c3urban.com	605 Morgan Station Rd Woodbine, MD 21797	Developer
Capstone Development Corp www.capstonecompanies.com	Jeff Jones-Executive VP Tel: 205-414-6419 Fax: 205-414-6405 jjones@capstone-dev.com  Alton Irwin-Marketing Mgr Tel: 205-414-6400 airwin@capston-dev.com	431 Office Park Drive Birmingham, AL 35223	Developer Contact #1

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Carl M. Freeman Associates, Inc.	Daniel Brashear Director of Development Tel: 301-520-8185 Fax: 240-779-8180 dbrashear@cmfa.com	Carl M. Freeman Associates, Inc 18330 Village Center Drive 2nd Floor Onley, Maryland 20832	Developer Contact #1
Carl M. Freeman Associates, Inc.	Emily Guskin Tel: 240-779-8000 Fax: 240-779-8010 egnskin@cmta.com	18330 Village Center Dr. Onley, MD 20832	Developer Contact #2
Cassidy & Pinkard www.cassidypinkard.com	Jayne Shister Senior Vice President Direct: 202-463-1103 Tel: 202-463-2100 Fax: 202-223-2989 Jayne.Shister@cassidypinkard.com	2001 Pennsylvania Avenue, NW Suite 800 Washington DC 20006	Broker
Charles E. Smith Realty www.smithcommercialrealty.com	Mitch Bonanno Vice President Tel: 703-769-5020 Fax: 703-842-1460 mbonanno@vno.com	Charles E. Smith Commercial Realty 2345 Crystal Drive Suite 1000 Arlington, VA 22202	Developer
Clark Residential	David Tacchetti Project Executive Tel: 301-272-8400 Cell: 301-922-4594 Fax: 301-272-8250 dave.tacchetti@clarkconstruction.com	7501 Old Georgetown Road Bethesda, MD 20814	Builder
Clark Construction Group	Michael A Alto Senior Vice President Tel: 301-272-6907 Fax: 301-272-6987 mike.alto@clarkconstruction.com	7500 Old Georgetown Road Bethesda, MD 20814	Builder
Clark Education	Diane Hartley Managing Director Clark Education Tel: 301-272-8279 Fax: 301-272-1912 Diane.Hartley@ClarkVentures.com	Clark Education / Clark Construction Group, LLC 7500 Old Georgetown Road Bethesda, MD 20814	Contracting / Developer

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Community Core Creators	Christopher (Chris) J. Cole Principal Office Tel: 410-489-4725 Cell Tel 530-624-6148 Fax: 410-489-7554 ccole@c3urban.com www.c3urban.com	C3, LLC, a Maryland Registered limited liability company 605 Morgan Station Road Woodbine, MD 21797	Developer
Comstock Homes www.comstockhomebuilding.com	Deborah Weinman dweinman@comstockhomebuilding.com Tel : 703-883-1700 EXT: 128 Cell: 571-283-2179 Fax: 703-760-1520	11465 Sunset Hills Road 5th Floor Reston, VA 20190	Developer
Concord Eastridge www.concordeastridge.com	Michael A. Haller Vice President/Development Tel: 202-955-9200 Fax: 202-207-0844 mhaller@concordeastridge.com	1225 19th Street, NW Suite 850 Washington, DC 20036	Real Estate Developer
Cooper, Robertson & Partners	Erik Wood AIA Director of Marketing Tel: 212 247 1717 Fax: 212 245 0361 ewood@cooperrobertson.com	311 West 43 Street New York, New York 10036	Architecture
Delon Hampton & Associates, Chartered (DHA)	Candis Goffney Director of Client Relations Tel: 202898-1999 Fax: 202-371-2073	800 K Street, N.W., Suite 720, North Libby Washington, D.C. 20001	Architecture and Engineering
Design Collective www.designcollective.com	Dennis Jankiewicz, AIA President Tel: 410-685-6655 Fax: 410-539-6242 djankiewicz@designcollective.com	100 East Pratt Street. 14th Floor Baltimore MD, 21202	Architect
Desman Associates	Tom Ouska Director of Buiness Development Tel: 703-448-1190 Fax: 703-893-4067 touska@desman.com	8614 Westwood Center Drive Suite 300 Vienna, VA 22182	Architects, Engineers, Planners

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Edgecombe Group, Inc.	Leland E. Edgecombe Tel: 301-864-0042 Fax: 301-864-1131 leland@edgecombegroup.com	3415 Hamilton Street Suite 6 Hyattsville, MD 20782	Architecture, MBE (MDOT #02-558)
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Einhorn Yaffee Prescott	Brian Lowe Tel: 202-471-5000 Fax: 202-471-5050	1000 Potomac Street, N.W. Washington, DC 20007	Architecture/Engineering
EYP/ www.eypae.com	Ellissa Levin Kellett Principal Direct: 202-471-5046 Tel: 202-471-5000 Fax: 202-471-5050 ekellett@eypae.com	Einhorn Yaffee Prescott Architecture & Engineering P.C. 1000 Potomac Street NW Washington DC 20007	Architecture / Engineering
Fairfield Residential LLC	J Graham Brock Tel: 301-654-2884 Cell : 202-427-7239 Fax: 301-654-2174 gbrock@ffres.com	7201 Wisconsin Ave Suite 1108 Bethesda, MD 20814	Contact #2
Fairfield Residential LLC	Mark Colletta Tel: 301-654-2884 Fax: 301-654-2174 mcoletta@fairfieldresidential.com	7200 Wisconsin Ave Suite 1108 Bethesda, MD 20814	Contact#1

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<p>Faison www.faison.com</p>	<p>Howard S. Biel Senior Managing Director North East Retail Development DirectTel: 240-497-0520 Main: 301-986-9696 Fax: 301-986-1123 howard.biel@faison.com</p>	<p>7920 Norfolk Ave Suite 800 Bethesda, MD 20814</p>	<p>Developer Contact#1</p>
<p>Federal Development LLC www.federaldevelopment.com</p>	<p>John D. Infantino Tel: 202-386-9852, ext. 15 Cell: 509-954-8430 Fax: 202-386-9855 jinfantino@federaldevelopment.com Marissa Schneider Marketing Coordinator Tel: 509-954-8430 Fax: 202-589-0072 mschneider@federaldevelopment.com</p>	<p>CORPORATE ADDRESS Federal Development LLC The Ronald Regan Building 1300 Pennsylvania Ave, NW Suite 700 Washington, DC 20004 PROJECT OFFICE ADDRESS Federal Development LLC 1150 18th St., NW, Suite 975 Washington DC 2036</p>	<p>Developer</p>
<p>Federal Realty Investment Trust www.federalrealty.com</p>	<p>John R. Tschider Vice President , Development Direct: 301-998-8374 Main: 301-998-8100 Fax: 301-998-3705</p>	<p>1626 East Jefferson Street Rockville, Md 20852</p>	<p>Developer</p>
<p>FMG (First Management Group) www.fmgdc.com</p>	<p>Brian Friedman Vice President Mananging Director of Investments Moblle: 202-271-4200 Voice: 301-656-0400 Fax: 301-656-0401 bf@fmgdc.com</p>	<p>2 Wisconsin Circle, Suite 550 Chevy Chase, MD 20815</p>	<p>Developer</p>
<p>Forest City Washington www.forestcitywashington.com</p>	<p>Alex Nyhan Tel: 202-496-6626 Fax: 202-496-6647 alexnyhan@forestcity.net</p>	<p>1616 L ST NW Suite 400 Washington, DC 20036</p>	<p>Developer Contact #2</p>

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FP-Argo www.argoinvestment.com	Richard Perlmutter Principal Tel: 240-499-9605 Fax: 240-499-9710 rperlmutter@argoinvestment.com	9600 Blackwell Road Suite 200 Rockville, MD 20850	Foulger-Pratt Companies and Argo Investment Company venture
FP-Argo - Foulger Pratt www.foulgerpratt.com	Bryant Foulger Tel: 240-499-9605 Fax: 240-499-9700 Email: bfoulger@foulgerpratt.com	9600 Blackwell Rd Rockville, MD 20850	Developer
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Harkins Builders Inc. Www.harkinsbuilders.com	Milt Pajak 410-480-4224 Fax: 410-480-4299 mpajak@harkinsbuilders.com	2201 Warwick Way Marriottsville, MD 21104	GC
Hines Interests LP	Matthew E. Hurson Managing Director Direct: 202-434-0253 Tel: 202-347-6337 Fax: 202-347-2802 matthew_hurson@hines.com	555 13th Street NW, Suite 1020 East Washington, DC 20004	Developer
Housing Opportunities Commission	Peter Engel D. Scott Minton 301-929-6735 Fax: 301-929-8542 engelp@hocmc.org	3930 Knowles Kensington, MD 20895	Developer

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JBG Companies	Ben Jacobs Tel: 240-333-3658 Fax: 240-333-3660 belliott@jbg.com	4446 Willard Avenue, Suite 400 Chevy Chase, MD 20815	Developer / Investor Contact#3
JBG Companies	David Jacobs Tel: 240-333-3634 Fax: 240-333-3610 djacobs@jbg.com	4445 Willard Avenue, Suite 400 Chevy Chase, MD 20815	Developer / Investor Contact#1
JBG Companies	Matt Kelly Tel: 240-333-3771 Email: mkelly@jbg.com	4445 Willard Avenue, Suite 400 Chevy Chase, MD 20815	Developer / Investor Contact#2
JBG Companies	Robert Elliott, Jr. Tel: 240-333-3658 Cell: 301-980-0988 Fax: 240-333-9610 BELLIOTT@JBG.COM	4445 Willard Ave Suite 400 Chevy Chase Md 20815	Developer Contact #4
Jones Lang LaSalle	Kathlan Allgier Tel: 202-478-2319 Fax: 312-528-1531 Kathleen.Allgier@am.jll.com	1717 Pennsylvanna Ave NW Washington DC 20005	Developer
JPB Enterprises www.jpbe.com	Michael Kalinock Vice President/ Director of Real Estate Tel: 410-884-1960 Fax: 410-884-1457 mjkalinock@jpbe.com	JPB Enterprises, Inc. 8820 Columbia 100 Parkway, Suite 400 Columbia, MD 21045	Equity Investment/Advi sory services
JPI www.jpi.com	Cathy Moy Development Manager Tel: 703-847-0900 Fax: 703-847-4681 Cathy.Moy@jpi.com	8300 Greensboro Drive Suite 600 McLean, Virginia 22102	Developer Contact #3
JPI www.jpi.com	Jim A. Butz President and Managing Partner Eastern Division Tel: 703-847-0900 jim.butz@jpi.com	8300 Greensboro Drive Suite 600 McLean, VA 22102	Developer Contact #1

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KSI Services	Mr. Richard I. Knapp Tel: 703-641-9000 Fax: 703-641-9630 dknapp@ksi.com	8081 Wolftrap Road Suite 300 Vienna, VA 22182	Developer
Lazarus, Sara-Michelle	Tel: 301-471-2449 slazarus@umd.edu	4250 Knox Road #2210 College Park, MD 20740	
LCOR Incorporated	Michael J. Smith Vice President Tel: 301-897-0002 Fax: 301-897-3713 msmith@lcor.com	6550 Rock Spring Drive Suite 280 Bethesda, MD 20817	Developer
Leo A Day www.leoadaly.com	Dianne Schachner Principal Director of Buisness Development Tel: 202-861-4641 Fax: 202-872-8530 DSchachner@leoadaly.com	Tenth Floor, 1201 Connecticut Avenue, NW Washington DC 20036	Architecture, Planning, Engineering, Interiors
Leyland Alliance, LLC www.leylandalliance.com	Steve J. Maun President Tel: 845-351-2900 Fax: 845-351-2922 sjmaun@leylandalliance.com	16 Sterling Lake Road Tuxedo, New York 10987	Developer
Lincoln Property Co.	Mr. Joe Falcone Office: 202-513-6726 FAX: 202-898-2001 jfalcone@lpc.com	101 Constitution Ave, NW Suite 600 East Washington, DC 20001	Developer
LTC CORP/ Hospitality Services	Steve Zaveri Vice President Tel: 301-879-3624 Fax: 301-879-3624 azltc@aol.com	15001 Baltimore Blv Laurel MD 20706 P.O. Box 4213 Silver Spring MD. 20914	Consulting /Construction / Developer
MACTEC Engr. www.mactec.com	Nick Akkad 571-252-2507 703-729-1410 nakkad@mactec.com	21740 Beaumeade Circle Ashburn, VA 20147	Engineers

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Madison Retail Group www.madisonretailgroup.com	James M. Farrell Principal Tel: 202-703-2008 Cell: 301-580-5025 Fax: 202-730-2030 jfarrell@madisonretail.com	1850 M Street, NW 12th Floor Washington DC 2036	Retail Leasing
Management Solutions Inc. (MSI Universal Inc)	George Williams, P.E. COO and Senior Vice President Tel: 866-291-2748 Mobile: 240-286-8290 Fax: 301-330-3125 georgew@msiuniversal.com	101 Lakeforest Blvd. , #310 Gaithersburg, MD 20877	Architecture, Engineering, and Construction MDOT MBE #06- 101 Contact#1
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Manekin, LLC* www.manekin.com	David E. Meiners Senior Developer Tel: 410-290-1469 Main: 410-290-1400 Fax: 410-312-4385 emaildmeiners@manekin.com	7062 Columbia Gateway Drive Columbia, MD 21046-3403	Developer Contact#2

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Marks, Thomas Architects www.marks-thomas.com	Faith Nevins Tel: 410-539-4300 Fax: 410-539-0660 FAITHN@marks.thompson.com	1410 Key Highway Baltimore MD, 21230	Architect
McFarland, Margaret	Tel: 301-405-6790 mmcf@umd.edu		UMCP School of Architecture
McKissack & McKissack www.mckissackdc.com	Joseph V. Bowen Jr. Vice President of Administration Direct Tel: 202-572-2510 Tel: 202-347-1446 Fax; 202-347-6033 josephb@mckissackdc.com	1401 New York Avenue, NW Suite 900 Washington DC 20005	Architect/Contr uction Management
Mid-City Urban, LLC	Vicki Davis President Tel: 301-562-1799 Fax: 301-562-1660 vdavis@midcityurbanllc.com ckenny@midcityurbanllc.com	8403 Colesville Road Suite 400 Silver Spring, MD 20910	
Mid-City Urban, LLC	Caroline Kenny Development Associate Tel: 301-562-1616 Fax: 301-562-1660 CKenney@midcityurbanllc.com	Silver Spring Metro Plaza II 8403 Colesville Road Suite 400 Silver Spring, MD 20911	Developer Contact#2
Mid-City Urban, LLC	Vicki Davis President Tel: 301-562-1799 Cell: 301-252-0152-0152 Fax: 301-562-1660 vdavis@midcityurbanllc.com	Silver Spring Metro Plaza II 8403 Colesville Road Suite 400 Silver Spring, MD 20910	Developer Contact#1
Millane Partners	Ms. Joanie Millane Tel: 410-727-2866 Fax: 410-727-1664 jmillanepartners.com	19 W. Barre St. Baltimore, MD 21201	University Consutant MDOT MBE #06-097

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MRA Group www.mragroup.net	Lawrence J. Stuardi President Tel: 610-238-0500 Fax: 610-238-0140 Lstuardi@mragroup.net	(MRA Realty , MRA Development Services, Inc., MRA Realty Advisors) 120 W. Germantown Pike Suite 200 Plymouth Meeting, PA 19462	Developer
Oliver Carr Company	Richard Carr, President Tel: 202-303-3062 Fax: 202-303-3078 dcarr@otcarr.com	1701 Pennsylvania Ave, NW Suite 300 Washington, DC 20003	Developer
Owens Development Company	Ron Stepte Tel: 443-324-1030 Fax: 866-675-7542 Email: rjstep87@bwwonline.com	5135 Sheppard Lane Ellicott City, MD 21042	Developer
P.E.L.A. Design, Inc.	Liling T. Tien Tel: 410-296-3990 Fax: 410-296-3898 liling@peladesign.net	7400 York Road Suite 403 Towson, MD 21204	Architecture/En gineering
Patton, Harris, Rust Associate	Tom Osborne Tel: 410-241-6857 Fax: 410-997-9282 thomas.osborne@phra	8818 Centre Park Dr. Columbia, Md	Planning and Developer
Pierce Company Inc. www.piercecompany.com	Frederick W. Pierce, IV President and CEO Tel: 619-297-0400, Ext. 44 Fax: 619-297-0440 fpierce@piercecompany.com	The Pierce Company, Inc. 8880 Rio San Diego Drive Suite 315 San Diego, CA 92108	Real Estate Developer Contact #1
Pierce Company Inc. www.piercecompany.com	Steven A. Bloom Vice President Tel: 619-297-0400 Cell: 619-851-7386 Fax: 619-851-7386 sbloom@piercecompany.com	8880 Rio San Diego Dr., Suite 315 San Diego, CA 92108	Real Estate Developer for Higher Ed. Contact#2

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RMJ Development Group, LLC www.rmjdevelopment.com	John D. Rhoad, Jr., P.E. Managing Principal Tel: 703-905-9557 Fax: 703-790-8583 jrhoad@rmjdevelopment.com Douglas F. Erdman Principal Tel: 703-905-9557 derdman@crc-commercial.com	RMJ Development Group 1650 Tysons Boulevard Suite 820 McLean, Virginia 22102	Developer

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Sembler Company www.Sembler.com	Steve Warfield Mid-Atlantic Vice President Tel: 703-435-6654 Mobile: 540-270-6770 Fax: 703-435-4955 steve.warfield@sembler.com	13873 Park Center Road Suite 136 Herndon, VA 20171	Developer
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Sorge & Associates www.sorgandassociates.com	Terra Barnes Director of Business Development Tel: 202-393-6445 Fax: 202-393-6497 TerraB@sorgandassociates.com	2000 S Street, NW Washington DC 20009	Architecture MDOT MBE (Application Pending)
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The Hogan Group of Companies www.thgco.com	Kevin Setzer Tel: 410-263-4003 EXT:36 Tel: 1-866-22-HOGAN Fax: 410-263-4740 ksetzer@thgco.com	191 Main Street Suite 200 Annapolis, Maryland 21401	Broker
TORTI GALLAS AND PARTNERS www.tortigallas.com	Erik Aulestia Associate Principal Tel: 301-588-4800 Fax: 301-650-2255 eaulestia@tortigallas.com	Torti Gallas and Partners, Inc 1300 Spring Street, 4th Floor Silver Spring, MD 20910	Architecture & Planning Contact#1

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